

THE ARBORETUM FOUNDATION

FINANCIAL STATEMENTS  
With Independent Auditor's Report

YEARS ENDED JUNE 30, 2022 AND 2021



Arboretum Foundation

THE ARBORETUM FOUNDATION  
FINANCIAL STATEMENTS  
YEARS ENDED JUNE 30, 2022 AND 2021

**TABLE OF CONTENTS**

INDEPENDENT AUDITOR'S REPORT	2 - 3
STATEMENTS OF FINANCIAL POSITION June 30, 2022 and 2021	4
STATEMENTS OF ACTIVITIES Years ended June 30, 2022 and 2021	5 - 6
STATEMENTS OF FUNCTIONAL EXPENSES Years ended June 30, 2022 and 2021	7
STATEMENTS OF CASH FLOWS Years ended June 30, 2022 and 2021	8 - 9
NOTES TO FINANCIAL STATEMENTS	10 - 23

## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
The Arboretum Foundation  
Seattle, Washington

### **Opinion**

We have audited the accompanying financial statements of The Arboretum Foundation (a nonprofit corporation), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Arboretum Foundation as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Arboretum Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Arboretum Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Arboretum Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Arboretum Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Jacobson Jarvis & Co, PLLC  
Seattle, Washington  
December 14, 2022

THE ARBORETUM FOUNDATION  
STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
<u>ASSETS</u>		
Current Assets		
Cash and cash equivalents	\$ 471,536	\$ 509,620
Investments	2,904,977	2,000,568
Other receivables	112,606	235,903
Prepaid expenses	17,248	14,404
Gift shop inventory	<u>21,523</u>	<u>22,417</u>
Total Current Assets	3,527,890	2,782,912
Endowment Investments	<u>4,481,718</u>	<u>4,038,677</u>
	<u>\$ 8,009,608</u>	<u>\$ 6,821,589</u>
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 90,076	\$ 70,341
Unearned revenue	<u>21,787</u>	<u>2,222</u>
Total Current Liabilities	111,863	72,563
Paycheck Protection Program loan	<u>-</u>	<u>129,522</u>
Total Liabilities	<u>111,863</u>	<u>202,085</u>
Net Assets		
Without donor restriction	4,302,286	3,553,666
With donor restriction	<u>3,595,459</u>	<u>3,065,838</u>
Total Net Assets	<u>7,897,745</u>	<u>6,619,504</u>
	<u>\$ 8,009,608</u>	<u>\$ 6,821,589</u>

THE ARBORETUM FOUNDATION

STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2022 AND 2021

	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Donor Restrictions	With Donor Restrictions	Total
Operating Activities						
Public Support, Revenue, and Other Support						
Contributions	\$ 510,115	\$ 157,500	\$ 667,615	\$ 521,663	\$ 128,686	\$ 650,349
Bequests	1,501,588	-	1,501,588	424,638	-	424,638
Japanese Garden contributions	54,044	-	54,044	122,419	-	122,419
Membership dues	111,914		111,914	98,811		98,811
In-kind contributions	29,305		29,305	23,528		23,528
Special events contribution	269,174		269,174	168,874		168,874
Special events in-kind auction items	56,635		56,635	55,006		55,006
Total Special events	325,809		325,809	223,880		223,880
Gift shop sales	113,076		113,076	33,094		33,094
Less cost of goods sold	(53,998)		(53,998)	(16,636)		(16,636)
Net gift shop sales	59,078		59,078	16,458		16,458
Investment income	38,606	-	38,606	17,972	-	17,972
Japanese Garden earned revenue	222,218		222,218	80,027		80,027
Other revenue	175,480		175,480	144,119		144,119
Net assets released from purpose restrictions	139,192	(139,192)	-	71,018	(71,018)	-
Total Public Support, Revenue, and Other Support	3,167,349	18,308	3,185,657	1,744,533	57,668	1,802,201
Operating Expenses						
Program services	1,303,286		1,303,286	1,017,456		1,017,456
Fundraising	413,911		413,911	287,672		287,672
Management and general	316,850		316,850	235,136		235,136
Total Operating Expenses	2,034,047		2,034,047	1,540,264		1,540,264
Net (Loss) Gain on Investments	(507,941)	(294,036)	(801,977)	559,347	386,100	945,447
Change in Net Assets from Operating Activities	625,361	(275,728)	349,633	763,616	443,768	1,207,384

THE ARBORETUM FOUNDATION  
STATEMENTS OF ACTIVITIES (Continued)  
YEARS ENDED JUNE 30, 2022 AND 2021

	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Non-operating Activities						
Contributions	\$ 167,450	\$ 1,636,265	\$ 1,803,715	\$ 87,000	\$ 411,000	\$ 498,000
Net assets released from purpose restrictions	830,916	(830,916)	-	401,826	(401,826)	-
Program expenses for Master Plan	<u>(875,107)</u>	<u>-</u>	<u>(875,107)</u>	<u>(346,519)</u>	<u>-</u>	<u>(346,519)</u>
Change in Net Assets from Non-operating Activities	<u>123,259</u>	<u>805,349</u>	<u>928,608</u>	<u>142,307</u>	<u>9,174</u>	<u>151,481</u>
Total Change in Net Assets	748,620	529,621	1,278,241	905,923	452,942	1,358,865
Net Assets - beginning of year	<u>3,553,666</u>	<u>3,065,838</u>	<u>6,619,504</u>	<u>2,647,743</u>	<u>2,612,896</u>	<u>5,260,639</u>
Net Assets - end of year	<u>\$ 4,302,286</u>	<u>\$ 3,595,459</u>	<u>\$ 7,897,745</u>	<u>\$ 3,553,666</u>	<u>\$ 3,065,838</u>	<u>\$ 6,619,504</u>

THE ARBORETUM FOUNDATION

STATEMENTS OF FUNCTIONAL EXPENSES

YEARS ENDED JUNE 30, 2022 AND 2021

	2022				2021			
	Programs	Fundraising	Management and General	Total Expenses	Programs	Fundraising	Management and General	Total Expenses
Payroll and related expenses	\$547,449	\$264,562	\$203,883	\$ 1,015,894	\$452,295	\$222,972	\$165,379	\$ 840,646
Grants to others	1,358,804	-	-	1,358,804	787,152	-	-	787,152
Professional fees	28,369	16,703	45,535	90,607	19,532	8,329	43,275	71,136
Repairs and maintenance	100,562	48,599	37,452	186,613	20,415	10,064	7,465	37,944
Events	24,421	48,841	8,140	81,402	10,805	21,107	3,518	35,430
Bulletin	26,270	2,919	-	29,189	23,942	2,660	-	26,602
In-kind expense	15,792	7,632	5,881	29,305	12,659	6,241	4,628	23,528
Miscellaneous	35,342	9,523	7,339	52,204	12,882	5,761	4,273	22,916
Printing and postage	26,016	7,706	1,660	35,382	11,303	4,691	2,058	18,052
Gift shop cost of goods sold	53,998	-	-	53,998	16,636	-	-	16,636
Office supplies	7,268	3,512	2,707	13,487	6,778	3,341	2,479	12,598
Telephone	4,875	2,356	1,816	9,047	3,815	1,881	1,395	7,091
Public relations	3,225	1,558	-	4,783	2,527	625	-	3,152
Taxes and licenses	-	-	2,437	2,437	-	-	666	666
Display garden	-	-	-	-	(130)	-	-	(130)
<b>Total Expenses by function</b>	<b>2,232,391</b>	<b>413,911</b>	<b>316,850</b>	<b>2,963,152</b>	<b>1,380,611</b>	<b>287,672</b>	<b>235,136</b>	<b>1,903,419</b>
Less expenses included with revenues on the statement of activities								
Gift shop cost of goods sold	(53,998)	-	-	(53,998)	(16,636)	-	-	(16,636)
<b>Total Expenses included in expenses on the statement of activities</b>	<b>2,178,393</b>	<b>413,911</b>	<b>316,850</b>	<b>2,909,154</b>	<b>1,363,975</b>	<b>287,672</b>	<b>235,136</b>	<b>1,886,783</b>
Less Non-operating Expenses	(875,107)	-	-	(875,107)	(346,519)	-	-	(346,519)
<b>Total Operating Expenses</b>	<b>\$ 1,303,286</b>	<b>\$ 413,911</b>	<b>\$ 316,850</b>	<b>\$ 2,034,047</b>	<b>\$ 1,017,456</b>	<b>\$ 287,672</b>	<b>\$ 235,136</b>	<b>\$ 1,540,264</b>

THE ARBORETUM FOUNDATION

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
<b>Cash Flows from Operating Activities</b>		
Cash received from:		
Contributions	\$ 2,509,799	\$ 1,233,465
Bequests	1,736,810	189,416
Memberships	111,914	98,811
Gift shop sales	113,076	33,094
Special events	325,809	223,880
Japanese Garden earned revenue	135,433	107,574
Investments	38,606	17,972
Other	45,958	14,619
Cash paid to:		
Personnel	(1,030,651)	(855,240)
University of Washington/City of Seattle	(1,358,804)	(793,326)
Vendors	<u>(526,607)</u>	<u>(244,681)</u>
Net Cash Provided by Operating Activities	<u>2,101,343</u>	<u>25,584</u>
<b>Cash Flows from Investing Activities</b>		
Proceeds from sale of investments	652,483	457,643
Purchases of investments	<u>(2,801,910)</u>	<u>(598,219)</u>
Net Cash Used by Investing Activities	<u>(2,149,427)</u>	<u>(140,576)</u>
<b>Cash Flows from Financing Activities</b>		
Proceeds from Paycheck Protection Program loan	-	129,522
Proceeds from donations restricted to endowment	<u>10,000</u>	<u>38,500</u>
Net Cash Provided by Financing Activities	<u>10,000</u>	<u>168,022</u>
Change in Cash and Cash Equivalents	(38,084)	53,030
Cash and Cash Equivalents – beginning of year	<u>509,620</u>	<u>456,590</u>
Cash and Cash Equivalents – end of year	<u>\$ 471,536</u>	<u>\$ 509,620</u>

THE ARBORETUM FOUNDATION

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
<b>Reconciliation of Change in Net Assets to</b>		
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 1,278,241	\$ 1,358,865
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Net gain on investments	801,977	(945,447)
Donations restricted to endowment	(10,000)	(38,500)
Forgiveness of debt	(129,522)	(129,500)
Changes in		
Promises to give	-	1,197
Other receivables	123,297	(207,675)
Prepaid expenses	(2,844)	(4,465)
Gift shop inventory	894	9,511
Accounts payable and accrued liabilities	19,735	(12,228)
Deferred revenue	19,565	-
Grants payable	-	(6,174)
	<u>                    </u>	<u>                    </u>
Net Cash Provided by Operating Activities	<u>\$ 2,101,343</u>	<u>\$ 25,584</u>

# THE ARBORETUM FOUNDATION

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Arboretum Foundation (the Foundation) was created on June 11, 1935 to support the preservation and development of the Washington Park Arboretum through advocacy and fundraising. Throughout the Arboretum's history, the Foundation has provided funds for routine maintenance and special projects including the Graham Visitors Center, restoration of key components of Arboretum plant collections and grounds, and creation of new plant displays and gardens. Today, the Foundation, with an active member and volunteer constituency, regularly raises funds to support ongoing Arboretum improvements, education, and public programs. The Foundation is the Arboretum's primary advocate, providing public relations initiatives and outreach designed to strengthen the Arboretum's support among public officials, businesses, and the community at large.

With 230 acres of green space and internationally significant plant collections, the Washington Park Arboretum welcomes approximately 600,000 visitors annually. The Arboretum's primary purposes—conservation, education, and recreation—are fulfilled through school-age learning activities, horticultural research, plant display, plant study programs, and passive recreation opportunities. The Washington Park Arboretum is located near central Seattle, just south of the University of Washington campus, on the shores of Lake Washington.

The City of Seattle owns most of the Washington Park Arboretum's land and buildings, and the University of Washington owns some of the land and buildings and all of the collections. The Arboretum is managed cooperatively by the University and the City; the Foundation is its major supporter. Seattle Parks and Recreation is responsible for park functions throughout the Arboretum. The University of Washington manages the Arboretum's collections, horticultural programs, facilities and education programs through the University of Washington Botanic Gardens.

In January of 2016, the Foundation took over the support functions of the Seattle Japanese Garden from the Associated Recreation Council (ARC), which had been providing the support functions through the Japanese Garden Advisory Council (JGAC). The operations and maintenance are still handled by Seattle Parks and Recreation. The Foundation is the lead for organizing the cycle of cultural events and programs, for recruiting and training volunteers, and for fundraising and community outreach. The Foundation receives a base amount of the gate revenue collected by the City plus a percentage over a designated threshold designed to ensure the City receives adequate funds to support general operations and maintenance. The Foundation also receives the total amount collected from two certain predetermined event. All such net profits accumulated by the Foundation from any Seattle Japanese Garden operations are spent directly on the Seattle Japanese Garden for programming, fundraising, and capital projects. An updated 10-year Operating Agreement is being negotiated, with expected approval in early 2023.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. Certain net assets without restriction have been designated by the Board of Directors of the Foundation as follows as of June 30:

	<u>2022</u>	<u>2021</u>
Sustaining Fund	\$ 480,000	\$ 412,000
Quasi-Endowment	2,555,341	1,756,145
Special Use Funds	<u>658,094</u>	<u>209,853</u>
	<u>\$ 3,693,435</u>	<u>\$ 2,377,998</u>

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Net assets with donor restrictions are as follows at June 30:

	<u>2022</u>	<u>2021</u>
Subject to expenditure for specific purpose:		
Azalea Way	\$ 62,970	\$ 62,970
Tsutakawa Gates Replacement	82,206	38,500
Rhododendron Glen	225,250	440,500
Education	23,865	23,865
Lake Washington Boulevard Beautification	46,787	134,700
Japanese Garden Projects	749,574	-
Other	<u>478,430</u>	<u>82,771</u>
	<u>1,669,082</u>	<u>783,306</u>
Subject to the Foundation's endowment spending policy and appropriation:		
Master Plan Endowment	1,158,597	1,389,389
General Endowment	557,495	651,903
Ruth Ellerbeck Rhododendron Glen Endowment	183,519	210,534
Faulstich Totem Endowment	<u>26,766</u>	<u>30,706</u>
	<u>1,926,377</u>	<u>2,282,532</u>
Total net assets with donor restrictions	<u>\$ 3,595,459</u>	<u>\$ 3,065,838</u>

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are released from restriction when the assets are placed in service.

Fair value measurements

In accordance with financial accounting standards, a three-tiered hierarchy of input levels is used for measuring fair value. Financial accounting standards defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques utilized to determine fair value are consistently applied. The three tiers of inputs used for fair value measurements are as follows:

Level 1: Fair values are based on quoted prices in active markets for identical assets and liabilities.

Level 2: Fair values are based on observable inputs that include: quoted market prices for similar assets or liabilities; quoted market prices that are not in an active market; or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the assets.

Level 3: Fair values are calculated by the use of pricing models and/or discounted cash flow methodologies, and may require significant management judgment or estimation. These methodologies may result in a significant portion of the fair value being derived from unobservable data.

Federal income tax

The Internal Revenue Service has recognized The Arboretum Foundation as exempt from federal income taxes under provision of Section 501(a) of the Internal Revenue Code as an entity described in Section 501(c)(3) and not as a private foundation.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and cash equivalents

Cash and cash equivalents consist of checking accounts and money market funds.

Investments

The Foundation maintains a master investment pool. Investment earnings from securities in the master investment pool are allocated to the individual funds based on the relationship of the fair value of each fund to the total fair value of the master investment pool, as adjusted for additions to or deductions from those accounts. Investment income and gains restricted by donors are reported as increases in net assets without donor restriction if the restrictions are met (a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Investments consist of the following as of June 30, 2022:

	<u>Endowment</u>	<u>Other</u>	<u>Total</u>
Cash & Money Market	\$ 1,231,436	\$ -	\$ 1,231,436
Equities and Equity Funds	1,696,664	895,012	2,591,676
Fixed Income	1,280,624	1,867,216	3,147,840
Exchange Traded Funds	<u>272,994</u>	<u>142,749</u>	<u>415,743</u>
	<u>\$ 4,481,718</u>	<u>\$ 2,904,977</u>	<u>\$ 7,386,695</u>

Investments consist of the following as of June 30, 2021:

	<u>Endowment</u>	<u>Other</u>	<u>Total</u>
Cash & Money Market	\$ 369,937	\$ -	\$ 369,937
Equities and Equity Funds	1,969,637	888,265	2,857,902
Fixed Income	1,330,932	947,813	2,278,745
Exchange Traded Funds	<u>368,171</u>	<u>164,490</u>	<u>532,661</u>
	<u>\$ 4,038,677</u>	<u>\$ 2,000,568</u>	<u>\$ 6,039,245</u>

Receivables

Receivables are stated at the amount management expects to collect from outstanding balances.

Promises to give

Unconditional promises to give are stated at net realizable value. In accordance with financial accounting standards, unconditional promises to give are recognized as support in the period received and as assets, decreases of liabilities, or expenses, depending on the form of the benefits received. Unconditional promises to give are due in less than one year and are net of allowance for uncollectible amounts.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Gift shop inventory

Gift shop inventory consists of gift shop merchandise that is stated at the lower of first-in, first-out cost or market.

Property and equipment

Furniture and equipment are stated at cost or, if donated, at fair value at the date of donation. Items with a cost or fair value of \$2,000 or greater are capitalized. Depreciation of furniture and equipment is provided using the straight-line method over the estimated useful lives of the assets, generally three to ten years. Fully depreciated items that were disposed of during a recent office remodel were written off in the year ended June 30, 2022. Office remodel costs were expensed in the current year.

Accounts of individual units

The accompanying statements of financial position do not include the assets, liabilities, and related net assets of the 12 local units. These amounts are estimated by management and the finance committee to be immaterial relative to the Foundation's assets.

Concentrations

Contributions from three donors accounted for 60% of total support for the year ended June 30, 2022, and two donors accounted for 39% of total support for the year ended June 30, 2021.

Concentration of credit risk

The Foundation maintains its cash and cash equivalents in bank accounts that may exceed federally insured limits at times during the year or that are uninsured. The Foundation has not experienced any losses in these accounts.

Support and revenue recognition

Gift shop sales are recognized at the time of purchase. The Foundation recognizes earned revenue from services when the services are provided. Membership dues are contributory in nature and are recognized when received. The Foundation records special events revenue equal to the cost of direct benefits to donors, and contribution revenue for the difference. All goods and services are transferred at a point in time.

The Foundation recognizes contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return or release, are not recognized until the conditions on which they depend have been met. The Foundation had no conditional promises to give as of June 30, 2022.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

In-kind goods, services and facilities

The Foundation received the following contributions of nonfinancial assets for the years ended June 30:

	<u>2022</u>	<u>2021</u>
Donated auction items	\$ 56,635	\$ 55,006
Contributed facilities	20,528	20,528
Materials and services	<u>8,777</u>	<u>3,000</u>
Total in-kind contributions	<u>\$ 85,940</u>	<u>\$ 78,534</u>

The Foundation receives donated auction items that are used for fundraising purposes at its annual auction. The donated auction items are valued at the gross selling price received.

The Foundation occupies a portion of the Visitors Center rent-free where it conducts its program and supporting services activities. The donated use of space is value at the estimate of the amount that would be charged for similar space rented under similar terms.

Donated services are recorded as in-kind contributions and are recognized as revenue at estimated fair values at the date of receipt if they (a) create or enhance non-financial assets, or (b) require specialized skills and would need to be purchased if not provided by donation.

Contributed materials are valued using estimated prices of identical or similar products using pricing data under a “like-kind” methodology considering the goods’ condition and utility for use at the time of the contribution. Contributed materials are primarily used in program services. With the exception of donated auction items, the Foundation does not sell donated gifts-in-kind.

The Foundation utilizes volunteers for multiple tasks including cashiering in the gift shop, assisting the professional horticulture staff in maintaining the botanical collection, potting and growing plants, office work, small crafting projects, assisting with plant and holiday sales, and help planning and executing events.

These volunteer hours do not qualify for revenue recognition under generally accepted accounting principles but are important to Foundation general operations. For the years ended June 30, 2022 and June 30, 2021, respectively, the Arboretum Foundation utilized 480 (unaudited) and 200 (unaudited) total volunteers for a total of 6,000 (unaudited) and 3,000 (unaudited) hours, respectively. Volunteer activities were limited due to pandemic-related program closures in the current year.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and of functional expenses. Where possible, specific expenses have been charged directly to the appropriate category. When functions are shared or costs are intermingled, expenses are primarily allocated based on employee wage allocations. If the wage allocation is not relevant, expenses are allocated by making a qualitative judgement as to the appropriate functional category.

Non-operating activities

The Foundation's non-operating activities relate to the Washington Park Arboretum Master Plan. This plan includes a vision for the future of the Arboretum that will last for generations. The activities involved in the plan are improved plant collections, plant displays, facilities, visitor services, and educational programs. A planned major gifts campaign to fund portions of the plan including a new environmental education center has been postponed due to the COVID-19 pandemic though the Foundation continues to successfully fundraise for other Master Plan projects.

NOTE B - FAIR VALUE MEASUREMENTS

Fair value of assets measured on a recurring basis (at least annually) are as follows:

	Valuation Input Tier			
	(Level 1)	(Level 2)	(Level 3)	Total
As of June 30, 2022:				
Equities and Equity Funds	\$ 2,591,676	\$ -	\$ -	\$ 2,591,676
Fixed Income	3,147,840	-	-	3,147,840
Exchange Traded Funds	415,743	-	-	415,743
	\$ 6,155,259	\$ -	\$ -	\$ 6,155,259
	Valuation Input Tier			
	(Level 1)	(Level 2)	(Level 3)	Total
As of June 30, 2021:				
Equities and Equity Funds	\$ 2,857,902	\$ -	\$ -	\$ 2,857,902
Fixed Income	2,278,745	-	-	2,278,745
Exchange Traded Funds	532,661	-	-	532,661
	\$ 5,669,308	\$ -	\$ -	\$ 5,669,308

Assets and liabilities stated at fair value on a nonrecurring basis using level 2 inputs generally include donated goods, facilities and services. Long-term promises to give are valued on a nonrecurring basis using the net present value of future cash flows discounted at a risk-free rate of return, which is a level 3 input.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE C - LIQUIDITY

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Foundation has various sources of liquidity at its disposal, including cash and cash equivalents, equity securities, bonds, and a variety of mutual funds.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted and board-designated (quasi) endowments, contributions and other income without donor restrictions and contributions with donor restrictions to be available for use in its annual operations. General expenditures include administrative and general expenses, fundraising expenses and grant commitments. The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that long-term grant commitments and obligations under endowments with donor restrictions and quasi-endowments that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The following table shows the total financial assets held by the Foundation and the amounts of those financial assets that could readily be made available within one year of the statement of financial position date to meet general expenditures at June 30:

	<u>2022</u>	<u>2021</u>
Total financial assets	\$ 7,970,837	\$ 6,784,768
Less donor-imposed restrictions:		
Subject to expenditure for specific purpose	(1,669,082)	(783,306)
Endowments	<u>(1,926,377)</u>	<u>(2,282,532)</u>
Net financial assets after donor-imposed restrictions	4,375,378	3,718,930
Less board-designated funds	<u>(3,693,435)</u>	<u>(2,377,998)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 681,943</u>	<u>\$ 1,340,932</u>

The Foundation's governing board has designated a portion of its resources without donor restriction for quasi-endowment. Those amounts have not been included in the financial assets available to meet general expenditures over the next 12 months as these funds are invested for long-term appreciation. However, these funds remain available and may be spent at the discretion of the Board. During the years ended June 30, 2022 and 2021, the Foundation was able to meet its cash needs using annual revenues and without utilizing investment reserves.

# THE ARBORETUM FOUNDATION

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

### NOTE D - ENDOWMENT

The Foundation's endowment contains four individual donor-restricted funds established for maintenance of the Master Plan projects, Rhododendron Glen, Faulstich Totem and general purposes. The endowment also includes board-designated quasi-endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as enacted by the State of Washington and determined that requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary, is appropriate. As a result of this interpretation, the Foundation classifies as net assets with donor restriction (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified as corpus is maintained in the endowment fund until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

#### Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets.

Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s).

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE D - ENDOWMENT (Continued)

Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 Index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to outperform inflation by at least 3%, net of management fees and expenses, annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity than debt-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution to operating funds each year no less than 3% nor more than 4% of the average of the previous four calendar year-end endowment fund balances. This objective allows the fund to grow through gains on investments over a period of time, while distributions would be based on earnings less management expenses. This is consistent with the Foundation's objective to maintain or increase the purchasing power of assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Endowment net assets by fund type as of June 30, 2022:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Board-designated quasi-endowment	2,555,341		\$ 2,555,341
Donor-restricted endowment funds			
Master Plan Endowment		1,158,597	1,158,597
General Endowment		557,495	557,495
Ruth Ellerbeck Endowment		183,519	183,519
Faulstich Totem Endowment		<u>26,766</u>	<u>26,766</u>
Total endowment funds	<u>\$ 2,555,341</u>	<u>\$ 1,926,377</u>	<u>\$ 4,481,718</u>

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE D - ENDOWMENT (Continued)

Change in endowment net assets for the year ended June 30, 2022:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 1,756,145	\$ 2,282,532	\$ 4,038,677
Contributions, net	1,045,163	10,000	1,055,163
Investment return	(205,686)	(294,036)	(499,722)
Appropriated for expenditure	<u>(40,281)</u>	<u>(72,119)</u>	<u>(112,400)</u>
Endowment net assets, end of year	<u>\$ 2,555,341</u>	<u>\$ 1,926,377</u>	<u>\$ 4,481,718</u>

Endowment net assets by fund type as of June 30, 2021:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Board-designated quasi-endowment	\$ 1,756,145		\$ 1,756,145
Donor-restricted endowment funds			
Master Plan Endowment		\$ 1,389,389	1,389,389
General Endowment		651,903	651,903
Ruth Ellerbeck Endowment Fund		210,534	210,534
Faulstich Totem Endowment		<u>30,706</u>	<u>30,706</u>
Total endowment funds	<u>\$ 1,756,145</u>	<u>\$ 2,282,532</u>	<u>\$ 4,038,677</u>

Change in endowment net assets for the year ended June 30, 2021:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 1,332,878	\$ 1,931,491	\$ 3,264,369
Contributions, net	174,507	38,500	213,007
Investment return	270,091	386,100	656,191
Appropriated for expenditure	<u>(21,331)</u>	<u>(73,559)</u>	<u>(94,890)</u>
Endowment net assets, end of year	<u>\$ 1,756,145</u>	<u>\$ 2,282,532</u>	<u>\$ 4,038,677</u>

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE E – PAYCHECK PROTECTION PROGRAM LOAN

In April 2020, the Foundation applied for and received a Paycheck Protection Program ("PPP") loan in the amount of \$129,500. The loan was funded on April 15, 2020 and had a maturity date of April 15, 2022. PPP loans have a forgiveness option for employers who maintain their staffing levels and salaries at pre-COVID-19 pandemic levels. Expenses eligible to trigger forgiveness include employee wages, benefits, and office lease payments. The Foundation received notification that this loan was forgiven in full on April 30, 2021. The loan forgiveness is shown in other revenue on the statement of activities.

In January 2021, the Foundation applied for and received a second round Paycheck Protection Program ("PPP") loan in the amount of \$129,522. Similar to the first round PPP loan, the loan is subject to forgiveness as long as the qualifying organization uses the loan proceeds for eligible purposes, including payroll, benefits, rent, interest, and utilities, and maintains its payroll levels. The Foundation received notification that this loan was forgiven in full on October 22, 2021. The loan forgiveness is shown in other revenue on the statement of activities.

NOTE F - GRANTS IN SUPPORT OF THE ARBORETUM

The University of Washington has an agreement with the City to manage the special collections of the Arboretum, including the Graham Visitors Center. Each year the Foundation grants money to the University and/or City to be used towards carrying out the management and maintenance. As of June 30, 2022, the Foundation has granted the following amounts to the University of Washington and City of Seattle, or for the benefit of these institutions.

Contributions 7/1/2020 through 6/30/2021	\$ 11,061,027
Fiscal 2022 Contributions	<u>1,358,804</u>
Contributions through 6/30/2022	<u>\$ 12,419,831</u>

NOTE G - FUNDRAISING EXPENSES

In order to accomplish the Foundation’s mission of preserving and developing the Washington Park Arboretum through financial support, a significant amount of time, effort, and money is spent raising funds. The Foundation also focuses its fundraising efforts on building an endowment to continue to provide support to the Washington Park Arboretum in the future. These fundraising efforts are carried out in a variety of ways. As a result of these efforts and because of the nature of the Foundation as the primary fundraising body within the Arboretum partnership, the proportion of fundraising expenses may be higher than other not-for-profit organizations.

# THE ARBORETUM FOUNDATION

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

### NOTE G - FUNDRAISING EXPENSES (Continued)

As part of its function as a supporting and advocacy organization for the Arboretum as a whole, there have been instances in which the Foundation has raised funds for general improvements but the funding did not flow through the Foundation's own books. A recent example is the State Route 520 bridge project, which impacted Arboretum wetlands and was ongoing through June 30, 2022. Among other positive results from the Foundation's lobbying on behalf of the Arboretum during the SR-520 process, the state agreed to build the new Arboretum Loop Trail, a \$7.8 million (unaudited) project that improves bike and pedestrian pathways and related areas through the Arboretum. The Arboretum Loop Trail was completed during the year ended June 30, 2018. Additional mitigation dollars are anticipated when the Montlake phase completes in 2023.

### NOTE H - RETIREMENT PLAN

The Foundation sponsors a 403(b) plan to which all full-time and part-time employees may contribute. Under the legacy 403(b) plan, contributions were invested with TIAA and immediately vested in the employee's accounts. The Foundation did not contribute to the plan. This legacy 403(b) retirement plan with TIAA was frozen as of December 15, 2019, at which time the Foundation adopted a SIMPLE IRA plan effective for the pay period starting on January 1, 2020. The Foundation began making matching deposits into eligible employees' SIMPLE IRA accounts. The Foundation contribution is equal to the employee's salary reduction contributions, up to a limit of 3% of the employee's compensation, which totaled \$21,236 and \$18,537 for the years ended June 30, 2022 and 2021, respectively.

### NOTE I - RISKS AND UNCERTAINTIES

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States. On March 23, 2020 the Governor of Washington declared a health emergency and issued an order to close all nonessential businesses until further notice. Management is continually evaluating the ongoing impacts of the COVID-19 pandemic and has concluded that while it is reasonably possible that the virus could have a negative effect on the Foundation's financial position, change in net asset, and cash flows, the specific impact is not readily determinable as of the date of these financial statements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

THE ARBORETUM FOUNDATION

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2022 AND 2021

NOTE J - COMMITMENTS

In accordance with the agreement between the City of Seattle and the Foundation, each fiscal year the Foundation is required to make a contribution in support of the Washington Park Arboretum. The contribution is calculated as at least 35% of the Foundation's average annual change in net assets without donor restriction (without regard to this contribution) over the preceding three years, and is payable within 120 days after the previous fiscal year end. Based on the calculation, the minimum contribution commitment for 2022 is \$211,000.

NOTE K - SUBSEQUENT EVENTS

Management has evaluated events occurring subsequent to June 30, 2022 through December 14, 2022, which is the date the financial statements were available to be issued and has recognized in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at June 30, 2022, including the estimates inherent in the processing of financial statements.